

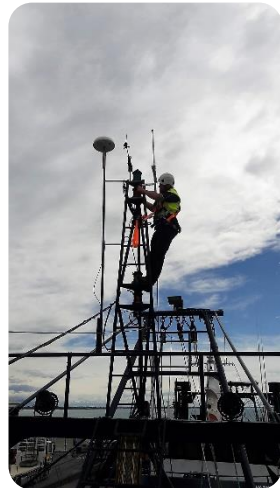


Company Overview

2020

MARINTEC LTD
marine & industrial technology

MARINTEC LTD
marine & industrial technology





Who we are...



**Respected NZ Distributor & Service Agent of
Quality Electronic Equipment and Services**



Our team...



Barry Edwards
Team Leader & Technician



Ricardo Castelao
Owner, Director



Karina Andriola
Office Manager



Dave James
Technical Sales & Support



Gavin Slater
Technician



Geoff Hill
Technician



Eli Barlow
Technician



We are...



Passionate

Hard working

Knowledgeable

Skilled

Friendly &
caring

Nimble &
responsive

Client Focused

Sustainable





Safety



SITEWISE

We are **safety conscious company**, and as such Marintec is:

- **SITWISE GREEN** safety certified,
- **Secondary ACC Workplace Safety Management Practice (WSMP) Accredited**, and
- **We have Working at Heights certified Technicians**



Purpose-Built Workshop Facility





Purpose-Built Workshop Facility





Customer Focused



- We **pride ourselves on learning about our customers' needs first**, then
- Provide options that in many cases don't just meet, but **exceed our customers' expectations**
- We have the **expertise and ability to customize** products and provide **bespoke** solutions
- **One touch end-to-end customer service**





Some of our Key Clients



Technical Support Services

- Scheduled maintenance programmes
- Swift Effective Service Response to get clients operating again in quick time for unscheduled faults





Technical Support Services



- **We understand** the costs associated with equipment failure, and we **prioritise an effective swift response** to have them operating again as a priority
- A **significant** portion of our **new business is by referral** from existing clients
- Our technicians have been **called by clients to the other side of the globe** for preventative or unscheduled maintenance. **It is testament to the quality of our work that clients justify this expense!**



Expertise & Technical Equipment

- **Highly experienced team**
- **Highest level of technical support**
- **FOUR Qualified** electronic technicians
- Array of **workshop and mobile test equipment**
- Ability to perform **diagnosis on site** or in our **workshop**
- Ability to **facilitate urgent same day repairs**



Test Equipment

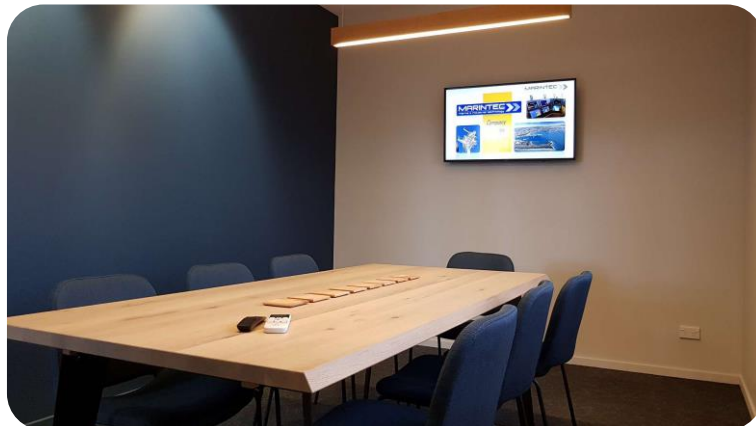
- ✓ Cable Analyzers
- ✓ Wattage Meters
- ✓ Frequency Counters
- ✓ Signal Generators
- ✓ Impedance Meters
- ✓ Proprietary Manufacturers' Test Equipment
- ✓ Transducer Analysers
- ✓ Antenna Analyzers
- ✓ Digital Storage Scopes
- ✓ Depth Sounder Test Set





User Training Services

- **Dedicated Technical Sales & After Sales Support**
- **Hardware & Software Training for Skippers & Crew**





Market Sectors

**Marine
Electronics**

Communications

**IT Integration &
Networking
Services**

**Industrial
Electrical &
Electronic
Repairs**

Scientific

Governmental

MARINTEC LTD
marine & industrial technology





Our Business Channels

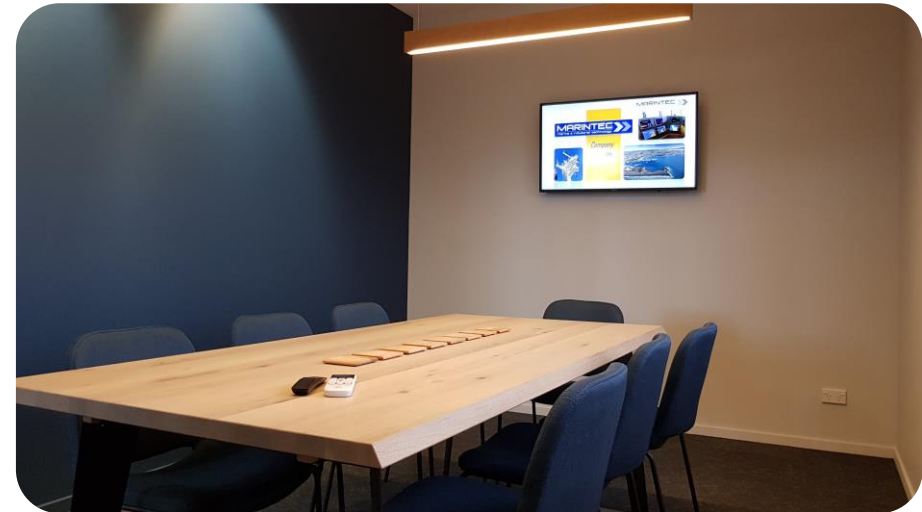
**Direct
Customer
(B2B)**

**Import &
Wholesale**

**Custom
Manufacturing**

**Smart
Technical
Support
Services**

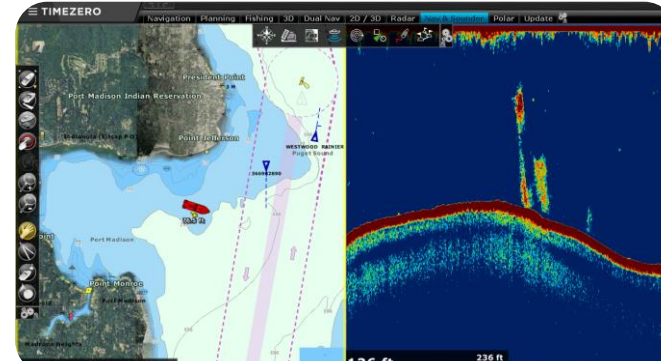
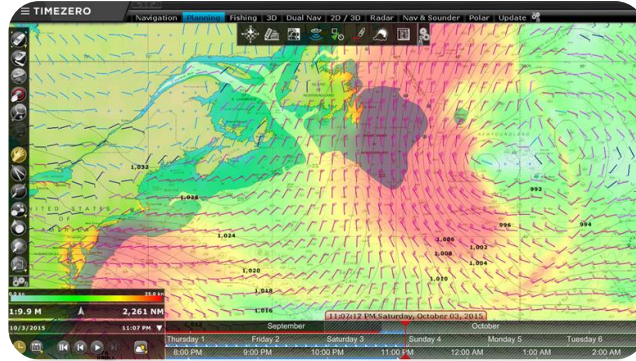
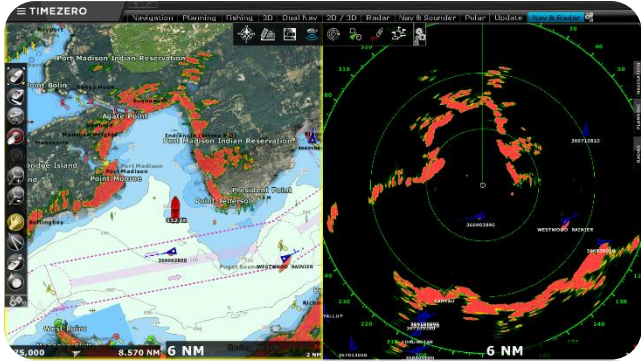
MARINTEC^{LTD} 
marine & industrial technology





Marine Electronics

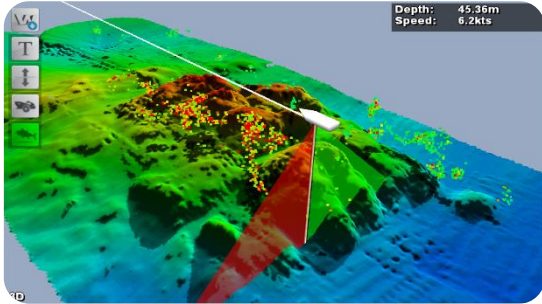
MARINTEC LTD
marine & industrial technology





Fishing Technology

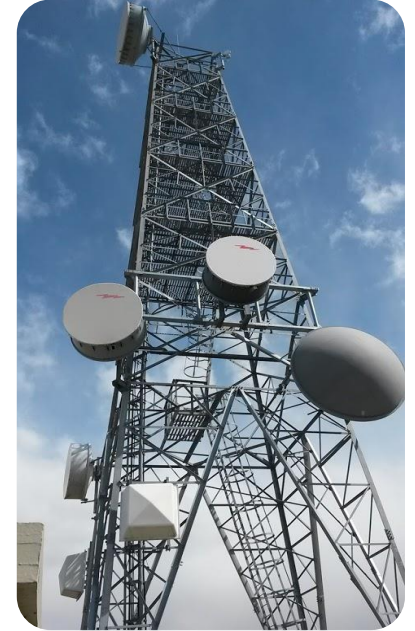
MARINTEC LTD
marine & industrial technology





Communications

MARINTEC LTD
marine & industrial technology





IT Integration, Data & Networking Services





Industrial Electronics

MARINTEC^{LTD} 
marine & industrial technology





We Import and Distribute the following manufacturers brands in NZ



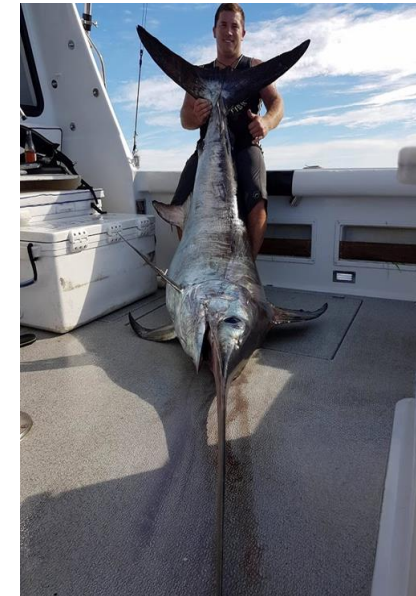
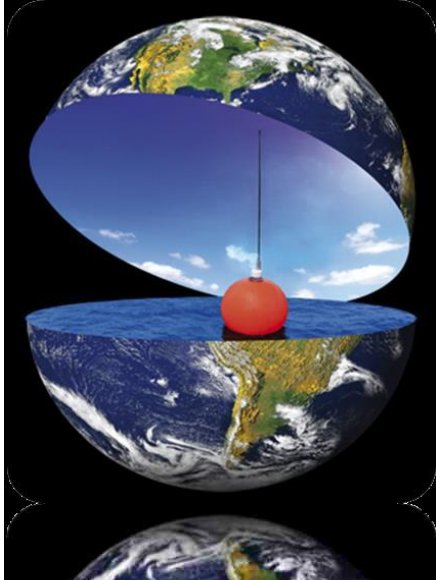
NOTUS

VAISALA



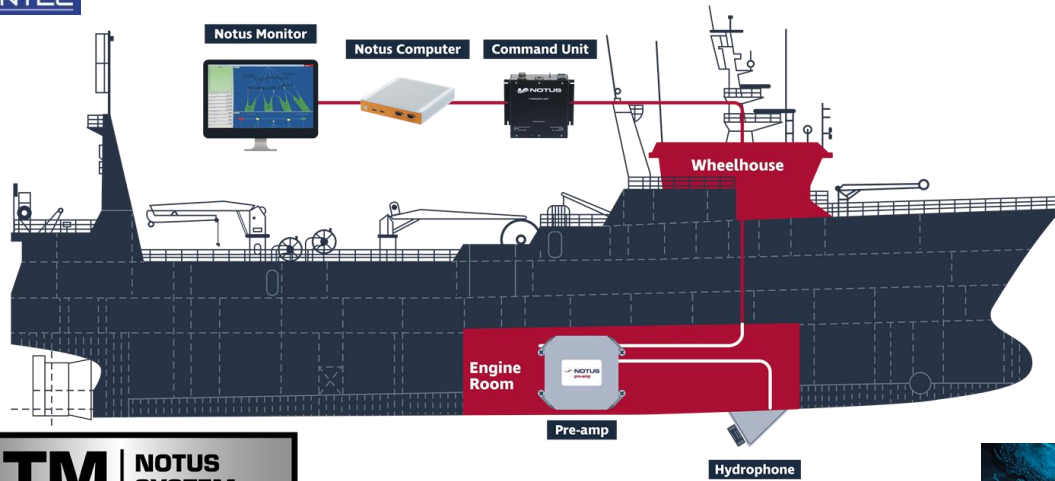
**MARINTEC NZ
SERVICE NETWORK**







WIRELESS MONITORING

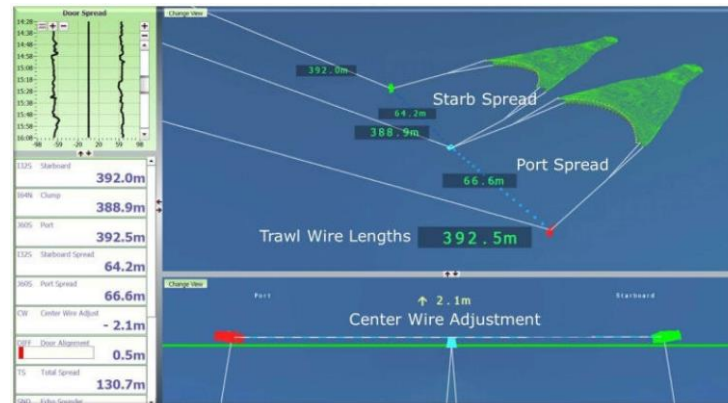
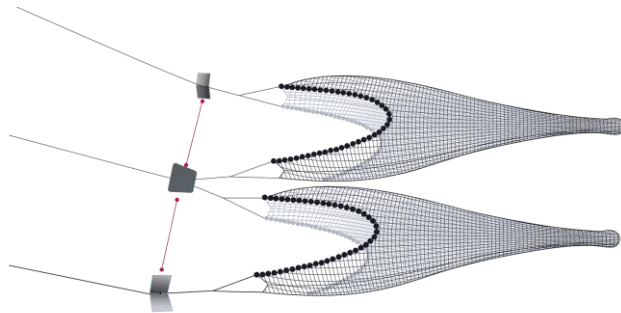


TM | NOTUS SYSTEM



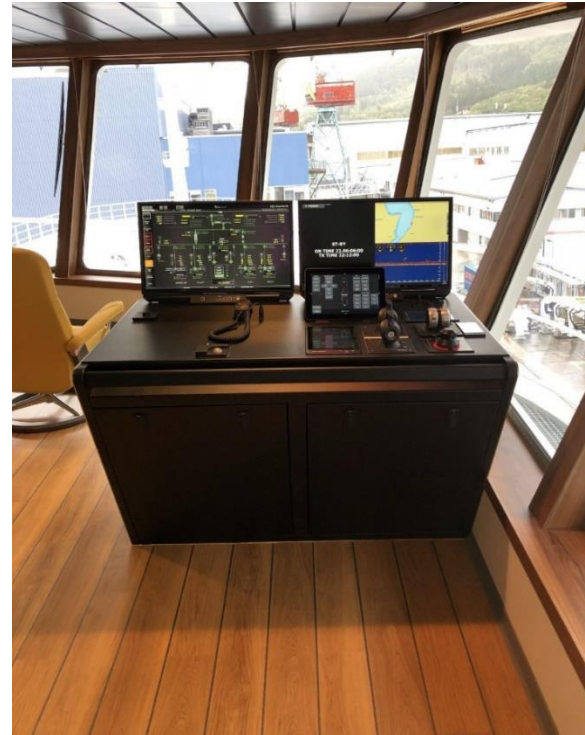
NOTUS

ACTIV OMNI | INTELLIGENCE





DISPLAY MONITORS





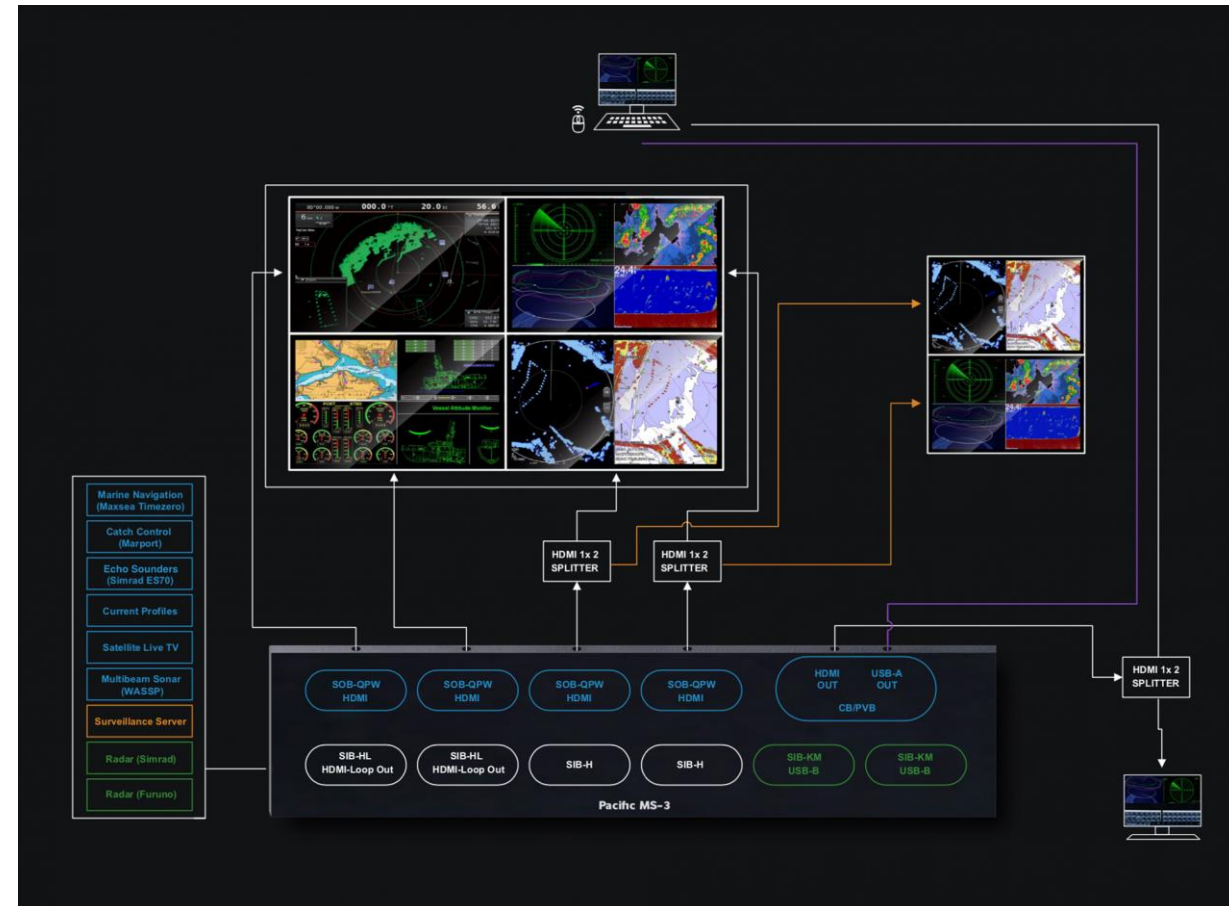
VIDEO MULTIVIEWER & SWITCHING

MARINTEC LTD
marine & industrial technology



With the MS, sources such as radar, imaging, depth, current, live feeds, sonar, PCs, and satellite images can all be controlled by a single mouse to give a unified central control for the captain.

The MS GUI control monitor can display live previews of incoming sources and output previews. Any of the PCs, radar, sonar, etc. can be shown as a preview before viewing full screen on the monitor or switched onto the video wall.





VESSEL MONITORING AND QUANTITATIVE ANALYSIS

MARINTEC LTD
marine & industrial technology



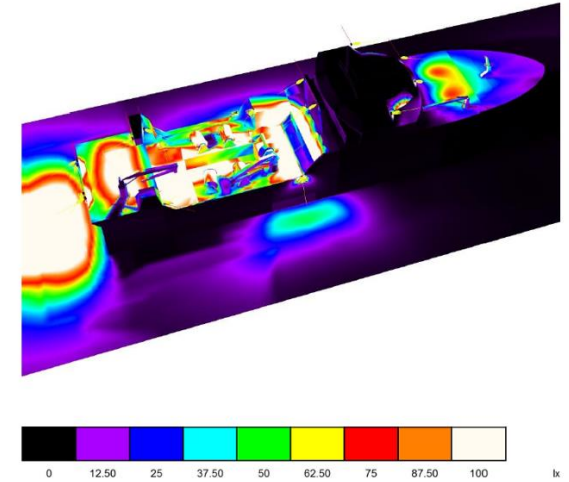
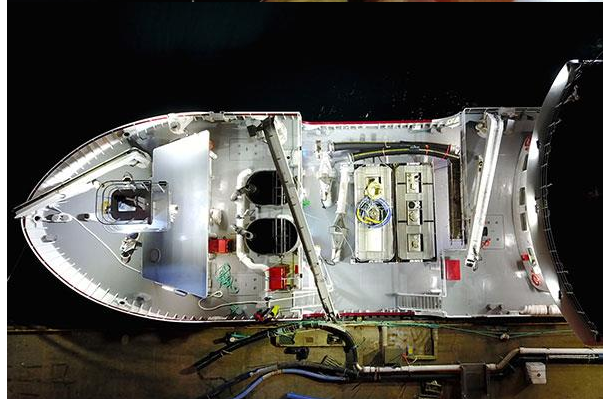


TRAWL CAMERA





ILLUMINATION



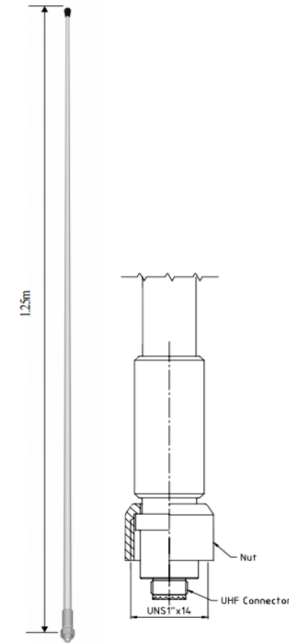
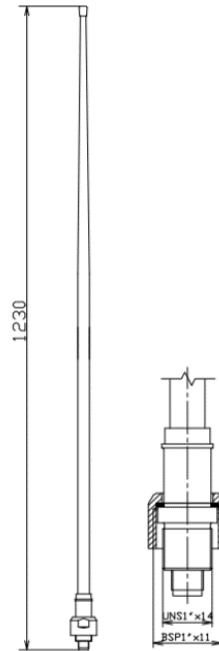
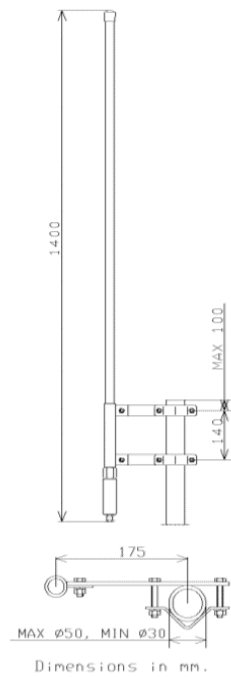
luminell[®]
Light Matters





ANTENNA SYSTEMS

MARINTEC^{LTD}
marine & industrial technology





WEATHER INSTRUMENTATION

MARINTEC LTD
marine & industrial technology

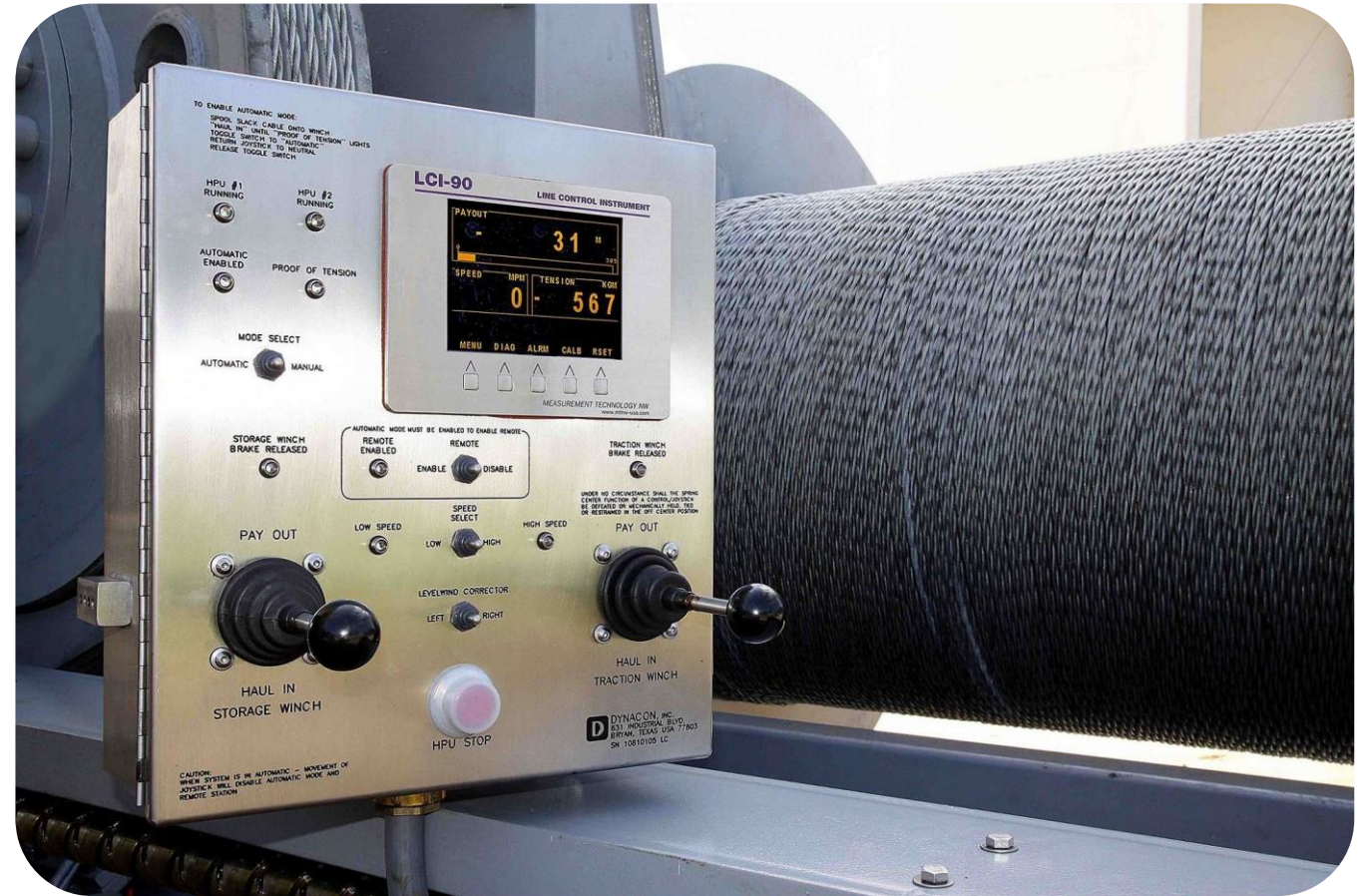


VAISALA





RC RUGGEDCONTROLS



**PRECISE WARP PAYOUT,
TENSION SCOPE MONITORING**



WATCH ALARMS



**Bridge Navigational
Watch Alarm System**

MARINTEC LTD
marine & industrial technology



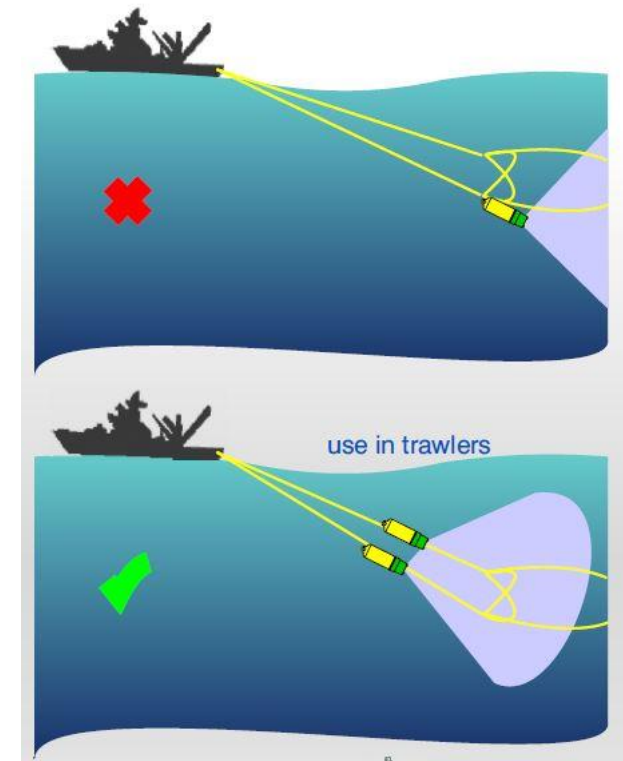
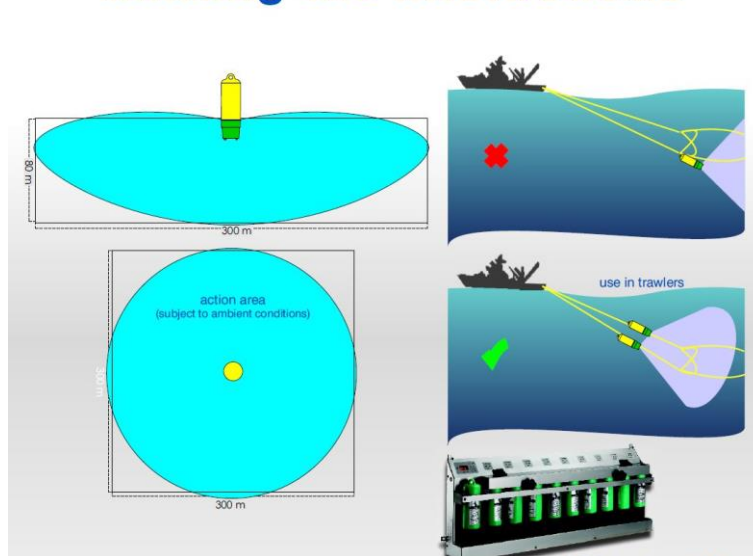
 **SAMYUNG ENC**



DOLPHIN DISSUADERS



limiting the interactions



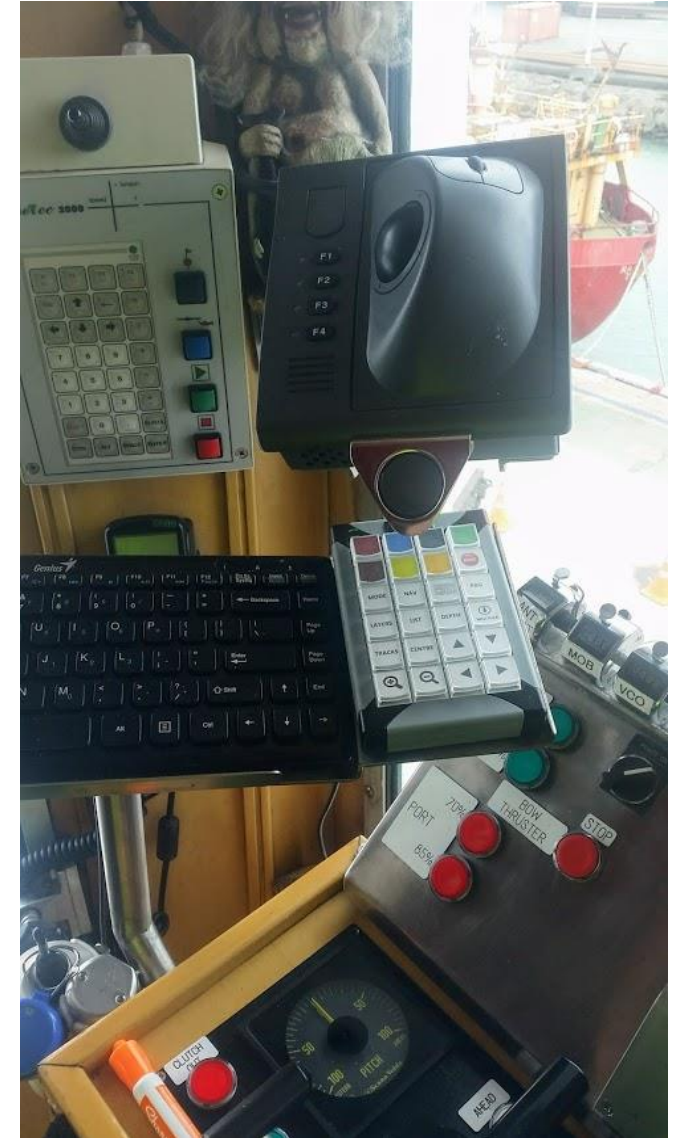
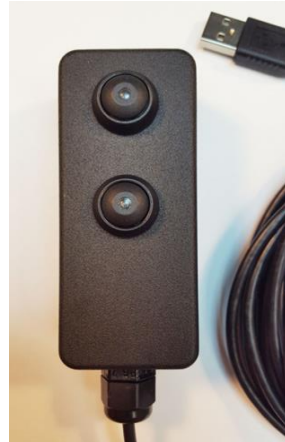


RUGGED COMPUTERS

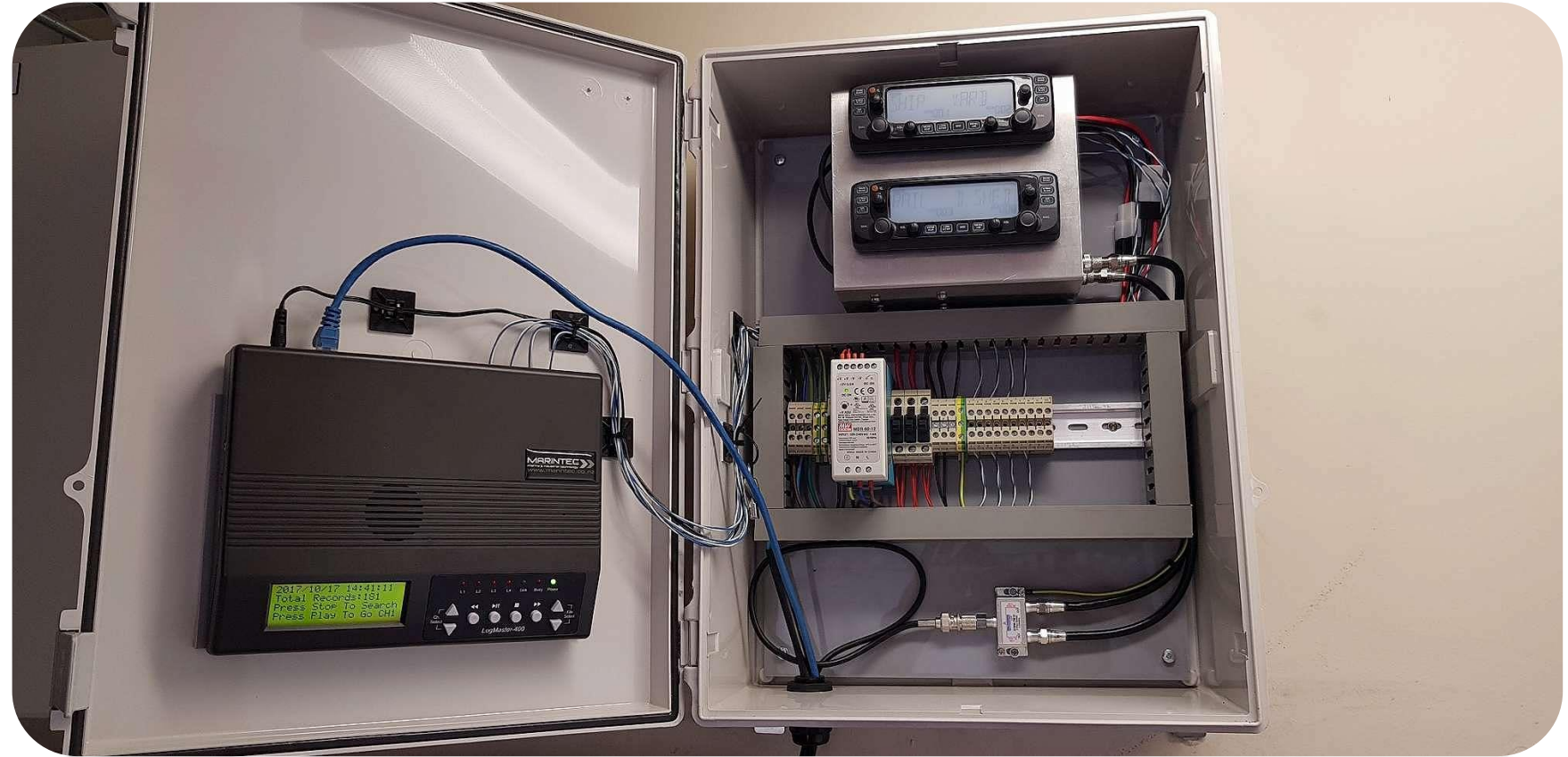
MARINTEC^{LTD} 
marine & industrial technology



MARINTEC^{LTD} 
marine & industrial technology



CUSTOM COMPUTER KEYBOARDS







We are also resellers of the following leading brands...

FURUNO

WASSP[®]
MULTIBEAM
SEE IT ALL

TZ **TIMEZERO**
by MAXSEA

K|V|H[®]

SAILOR[®]
COBHAM

MARPORT
DEEP SEA TECHNOLOGY

KODEN

JRC

ICOM

Sea Tel
COBHAM

SCANMAR

Raytheon
Anschütz

Raymarine

ComNav

OLORIN

Intellian

SIMRAD[®]
Go With Confidence

PISCATUS3D
SUPERIOR SEABED VISION

SeaPlot

YOKOGAWA

LOWRANCE

FLIR

GARMIN

GME

Uniden

Shakespeare
SINCE 1897

TRANSAS
SETS THE STANDARD

NAVITRON
NAVITRON SYSTEMS LTD

COURSEMASTER
AUTOPILOTS

AIRMAR[®]
TECHNOLOGY CORPORATION

MAQ
SONAR

Actisense
Award Winning NMEA Specialists

Maretron

pacific
aerials

MAP

NAVIONICS

iridium
Everywhere

inmarsat

ALPHATRON

SANSHIN

HELLA

ocean
SIGNAL

JOTRON

McMURDO

ACR

KANNAD
MARINE
30 YEARS OF INNOVATION

...plus many more...

Summary



Marintec is a **progressive and agile** electronics company, with a **bright future** ahead.

MARINTEC LIMITED

**11 King Street, Parkside
Timaru, 7910**

**PO Box 2016, Washdyke
Timaru, 7941**

New Zealand

www.marintec.co.nz

P: +64 3 688 8506

E: info@marintec.co.nz

